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Certeon Accelerates Product Lifecycle Management Environments

-- Adds Five New Resellers to Offer Global Coverage to Accelerate PLM and UGS Solid Edge Deployments --

BURLINGTON, Mass. – June 18, 2007 – Building on momentum generated from the announcement of [The Certeon Application Acceleration Blueprint™ for UGS Solid Edge™](#), [Certeon](#) today announced the addition of five new resellers focused on product lifecycle management (PLM) to its [Partner Acceleration Program](#). The three new U.S. and two U.K. partners continue Certeon’s progress in accelerating PLM over the Wide Area Network (WAN) and provides customers across the globe with the resources to speed PLM deployments.

Certeon has added [APlus Integrated Manufacturing Solutions](#), Aurora Design & Consultancy, [Ingenea Limited](#), [PLM Leader](#) and [Nasco Tek](#) as certified resellers of the Certeon S-Series™ Application Acceleration Appliance. The need for digital collaboration and content delivery between distant groups has increased dramatically among manufacturers and suppliers. Often, remote locations must connect over WANs to access the central data repository, but network latency can significantly bog down collaborative design operations in this situation. By deploying Certeon technologies, these PLM-focused resellers can help their customers reduce download and assembly times of large design files to a matter of seconds—and achieve response time improvements averaging 1,000 percent.

“Manufacturing companies thrive on the collaboration that is the heart of PLM. But most manufacturers and suppliers are globally distributed, and it becomes difficult to access the large CAD files often traveling across the WAN,” said Dennis Pence, president of APlus Integrated Manufacturing Solutions. “With Certeon’s Application Acceleration Blueprint for Solid Edge, our customers can turbo-charge application response time across the WAN—maximizing the PLM infrastructures that drive business.”

Leveraging Certeon's specific knowledge of the application data, the new PLM-focused resellers can help their global customers maximize infrastructure investments. Certeon's S-Series Appliances enable enterprises to speed decision making, avoid costly redesign work and increase productivity by significantly accelerating PLM applications across the WAN.

"The days when our customers' employees were all centrally located have disappeared. Product design has gone global," said Jon Sutcliffe, technical director of Ingenea Limited. "This global distribution makes collaborative PLM difficult as large files lag over a WAN. But with Certeon's S-Series Application Acceleration Appliances, our customers are uniquely able to securely and cost-effectively speed PLM collaboration and development."

The Certeon S-Series Appliances featuring an Application Acceleration Blueprint for Solid Edge are currently available. Certeon offers three models of Application Acceleration Appliances: the S-1000, S-2000 and S-3000, supporting small branch offices, regional offices and large data centers, respectively. In addition to the Solid Edge Blueprint, Certeon also has Application Acceleration Blueprints for the 2007 Microsoft® Office™, SharePoint® and EMC® Documentum® & eRoom® platforms, as well as SharePoint and Office 2003.

"Since our announcement of the Application Acceleration Blueprint for Solid Edge, manufacturing companies have been lining up to optimize their PLM infrastructures," said John Lloyd, vice president of business development for Certeon. "With the addition of these five new high-caliber resellers, Certeon will be able to effectively meet the swelling demand for the S-Series appliance and streamline the deployment of PLM applications."

About Certeon

Certeon's S-Series Application Acceleration Appliances provide the industry's first solution for Application Intelligent Networking to deliver application acceleration, security and scalability from the desktop to the data center. Certeon's patent-pending S-Series appliances accelerate all WAN traffic and are optimized for distributed content delivery and collaboration applications such as: enterprise content management, work flow and process management, Web portals and search. The appliances minimize network traffic to significantly improve application response times, while maintaining end-to-end security. Founded in 2003, Certeon is a private company funded by Globespan Capital Partners and Sigma Partners. The Company is headquartered in Burlington, Massachusetts with European offices in The Netherlands. For more information, visit www.certeon.com or call 781-425-5200.

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