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**Certeon and C.O.S Partner to Provide Accelerated Document Management to European Market**

*-- Certeon's Secure Acceleration Aids C.O.S Customers in Meeting Server Consolidation and Tech Audit Compliance Mandates --*

**BURLINGTON, Mass. – September 4, 2007 –** [Certeon](#), the industry's only vendor to securely accelerate mission-critical applications over wide area networks (WANs), today announces the addition of [C.O.S](#) to its [Partner Acceleration Program](#) as a certified value-added reseller. Certeon's S-Series Appliance™ allows C.O.S to deliver enterprise application acceleration to its customers, solving the inherent limitations of the WAN—slow application response times caused by network bandwidth and latency issues.

C.O.S' customers in the chemical, pharmaceutical and automotive industries rely heavily on collaboration applications such as Microsoft® SharePoint® for document management. Currently, increased pressure in the European market to consolidate remote servers and meet tech audit compliance mandates poses a challenge in delivering applications to branch offices across the WAN. With built-in knowledge of SharePoint application objects through its embedded Application Acceleration Blueprint™, Certeon's S-Series Appliances are uniquely capable of providing the acceleration and security C.O.S' customers demand.

"There are two factors at play in the European market that are fundamentally at odds with each other: the desire for fast and secure application response at remote offices, and the consolidation of data centers for compliance purposes," said Jan Weber, marketing manager of C.O.S. "With Certeon's S-Series Appliances, our customers no longer face the dilemma of choosing between fast application access and meeting IT mandates. Instead, Certeon provides a high-performance solution that securely speeds application delivery across the WAN."

Certeon offers three models of Application Acceleration Appliances: the S-1000, S-2000 and S-3000, supporting small branch offices, regional offices and large data centers, respectively. In

addition to the SharePoint Blueprint, Certeon has Application Acceleration Blueprints for 2007 Microsoft Office™, MOSS 2007, Microsoft File Services (CIFS), Office 2003, EMC® Documentum® and eRoom®, as well as UGS Solid Edge™. Certeon's S-Series accelerates all WAN traffic including encrypted SSL traffic to ensure end-to-end data security and integrity.

“IT managers should never have to choose between fast, secure application access and implementing a strategy such as data server consolidation that will benefit the business. With Certeon's S-Series Appliance, that choice is eliminated for C.O.S' customers,” said John Lloyd, vice president of business development, Certeon. “The addition of C.O.S to our Partner Acceleration Program extends Certeon's European presence and offers a growing number of enterprises the benefits of secure application-intelligent networking.”

#### **About Certeon**

Certeon's S-Series Application Acceleration Appliances provide the industry's only solution for Application Intelligent Networking to deliver application acceleration, security and scalability from the desktop to the data center. Certeon's patent-pending S-Series appliances accelerate all WAN traffic and are optimized for distributed content delivery and collaboration applications such as: enterprise content management, work flow and process management, Web portals and search. The appliances minimize network traffic to significantly improve application response times, while maintaining end-to-end security. Founded in 2003, Certeon is a private company, headquartered in Burlington, Massachusetts with European offices in The Netherlands. For more information, visit [www.certeon.com](http://www.certeon.com) or call 781-425-5200

#### **About C.O.S**

C.O.S Enterprise Management Solutions AG using more than 15 years of experience in developing applications in the environment of collaboration based on Lotus Notes and Microsoft technologies. They are a preferred partner of Microsoft Germany for Microsoft Office SharePoint Server 2007. The core competencies are Enterprise Content Management, Real-time Business Intelligence and Unified Communication & Collaboration, providing instruments for integration, coexistence or migration of Lotus Notes and Microsoft SharePoint. For more information visit [www.cos.de](http://www.cos.de).

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