



**Contacts:**

Gareth Taube  
Certeon  
(781) 425-5200  
[gtaube@certeon.com](mailto:gtaube@certeon.com)

Megan Lane  
SHIFT Communications  
(617) 779-1854  
[mlane@shiftcomm.com](mailto:mlane@shiftcomm.com)

**AMERICAN SYSTEMS Selects Certeon to Accelerate  
Collaboration and CRM Applications**

*Increased performance of SharePoint over the WAN doubled usage*

**BURLINGTON, Mass. – September 17, 2007 –** [Certeon](#), the industry's only vendor to securely accelerate mission-critical applications over wide area networks (WANs), today announces [AMERICAN SYSTEMS](#), a leading provider of systems engineering, technical and managed services, has selected Certeon's S-Series to optimize the performance of its Microsoft® SharePoint®-based Intranet and CRM systems. AMERICAN SYSTEMS doubled the employee usage of these systems by using Certeon's solution to accelerate the content access response times over the WAN.

AMERICAN SYSTEMS is one of the largest employee-owned companies in the United States and a leading IT solutions provider for government, commercial and educational businesses. AMERICAN SYSTEMS developed an internal Intranet collaboration system, AMERICAN SYSTEMS Information Management Systems (AIMS), for its employees using Microsoft SharePoint. AIMS provided AMERICAN SYSTEMS employees across the United States access to critical company information, however remote users were experiencing "sluggish" performance when accessing content from AIMS over the WAN. AMERICAN SYSTEMS also supports an internal CRM application for its customers called GovWin, which also suffered from "less than desired" performance over the WAN.

After evaluating a number of WAN optimization solutions, AMERICAN SYSTEMS selected Certeon's S-Series Application Acceleration Appliances and deployed them in its data center in Chantilly, VA and remote sites across the U.S. The Certeon S-Series

appliances, with embedded Application Acceleration Blueprints™ for SharePoint and Microsoft Office™ SharePoint Server (MOSS), accelerated the performance of AIMS response times between Atlanta, Ga. and San Diego, Calif. from more than 220 seconds to less than five seconds when downloading large .xls files between the two sites. The S-Series significantly improved AIMS file download and page rendering performance, enabling overall employee usage of these mission-critical systems to double.

“Certeon’s S-Series delivered superior performance and proved to be a very cost-effective solution for our AIMS and GovWin systems,” said Wesley Ward, information security engineer, AMERICAN SYSTEMS. “The S-Series enabled AIMS and GovWin to become valuable and useful tools for our employees, and as a result, our business has benefited significantly from increased user productivity.”

“Businesses with distributed offices are relying more and more on collaboration tools such as SharePoint to provide access to mission-critical information to their employees as a means to increase productivity in the national and internationally distributed organizations,” states Peter Dougherty, president and CEO, Certeon. “AMERICAN SYSTEMS is one of many customers who have seen dramatic results in acceleration of all their WAN traffic while also optimizing the performance of their mission critical collaboration applications using the S-Series unique Application Intelligent Networking™ techniques.”

#### **About AMERICAN SYSTEMS**

Founded in 1975, AMERICAN SYSTEMS is one of the largest employee-owned companies in the United States. Based in the Washington, D.C., suburb of Chantilly, Virginia, the company provides systems engineering, technical, and managed services to government and private sector customers. Within the government sector, our focus is on Command, Control, Communications, Computer, Intelligence, Surveillance, and Reconnaissance (C4ISR); Acquisition and Logistics; Readiness; National Security; and Citizen Safety. On the commercial side, we are industry experts in the following areas: Financial Services; Healthcare; Retail and Travel; Telecommunications; and Energy. With approximately 1,500 employees in 21 office locations and more than 125 field sites, AMERICAN SYSTEMS is known for anticipating and responding rapidly to customers’ present and future needs. For more information, visit [www.AmericanSystems.com](http://www.AmericanSystems.com)

#### **About Certeon**

Certeon’s S-Series Application Acceleration Appliances provide the industry’s only solution with Application Intelligent Networking to deliver application acceleration, security and scalability from the desktop to the data center. Certeon’s patent-pending S-Series appliances accelerate all WAN traffic and are optimized for distributed content

delivery and collaboration applications such as: enterprise content management, work flow and process management, Web portals and search. S-Series appliances are the only solution to securely accelerate encrypted traffic (SSL) with the same performance improvements as unencrypted traffic. The appliances minimize network traffic to significantly improve application response times, while maintaining end-to-end security. Founded in 2003, Certeon is a private company, headquartered in Burlington, Massachusetts with European offices in The Netherlands. For more information, visit [www.certeon.com](http://www.certeon.com) or call 781-425-5200

###