



Contacts:

Gareth Taube
Certeon
(781) 425-5200
gtaube@certeon.com

Megan Lane
SHIFT Communications
(617) 681-1254
mlane@shiftcomm.com

Certeon Accelerates Distribution into EMEA by Inking Four Regional Partnerships

*-- Certeon's New EMEA Partners Expand the Delivery of
S-Series Application Acceleration Appliances Worldwide --*

BURLINGTON, Mass. – December 11, 2006 – Certeon, the industry's first vendor to provide Application Intelligent Networking™ for significantly accelerating application access over wide area networks (WANs), today announced it has signed four EMEA-based partners into its Certeon Partner Acceleration Program. Netstone and IPKnowledge in The Netherlands and Blue Energy for Advanced Technologies in Jordan have signed onto the program as regional reseller partners, and Exakis in France has signed on as a systems integration partner.

In addition to signing up EMEA partners in Jordan, The Netherlands, and France, Certeon will be demonstrating its S-Series™ appliances and application acceleration technology at the Microsoft Technology Center in Paris, starting this month.

"Microsoft Technology Centers (MTCs) provide everything you need—an outstanding environment, industry leaders, and technology experts—to envision, architect, and demonstrate a secure, customized solution based on Microsoft and partner technologies." said Frederic Aatz, Director, Microsoft Technology Center, Paris. "Certeon enables Microsoft users to significantly optimize application acceleration to remote offices over a WAN and expand the scalability and productivity of their businesses."

To meet the EMEA market demand for accelerated Web-based application collaboration, delivery and messaging environments, today's newly-signed Certeon regional partners will integrate Certeon's S-Series appliances with embedded Application Acceleration Blueprints™ into their customer solutions. These partners sell to a variety of industries such as finance, telecommunications, and government.

The new partners include:

- **Blue Energy for Advanced Technologies (BEAT)**, www.beat-jo.com – Blue Energy for Advanced Technologies (BEAT) is a Gold Microsoft Partner, Independent Software Vendor (ISV), and a Business Process Management System provider delivering high-quality information technology, systems integration, and eBusiness solutions to commercial and government customers in the Middle East, North Africa, and the United States.
- **Exakis**, www.exakis.com – Exakis delivers design and integration solutions and services for enterprises' communication infrastructures, including the maintenance of software applications. Exakis' customers are those businesses for which communication services and solutions are vital systems for their success. The company advises and partners with professional users of communication services to develop powerful and effective systems and software infrastructures. As a consultant for and integrator of enterprises' information systems, Exakis creates and develops centers of competences fulfilling the needs and requirements of its customers with the added-value of high quality, professional consulting, integration, and maintenance services.
- **IPKnowledge**, www.IPknowledge.net – IPknowledge is an independent IP consultancy organization. IPknowledge specializes in IP infrastructure products and services, including networking, security, and voice and data management. The company offers solutions which contribute directly to improving the quality, visibility, and cost efficiency of its customers' ICT infrastructures. IPknowledge is known for its expertise in WAN acceleration and application delivery projects.
- **Netstone Internet Solutions BV**, www.netstone.nl – Netstone offers infrastructure network and security solutions and consultancy services in the field of network design, analysis, and optimization. With locations in the Netherlands and Finland, Netstone distributes its solutions to finance and insurance companies, government agencies, and the top 250 companies in the Netherlands.

Michel Bakker, managing director/CEO, Netstone Group, said: "Our customers ask for improved performance over their WAN links. Many of them are consolidating their applications at a central site and rolling access out to remote locations. Users at remote locations demand optimum performance using central office applications. We partnered with Certeon to deliver the high performance that our customers require for their remote application access."

Earlier this year, Certeon opened its first EMEA office in the Netherlands to meet both customer and potential partner demand for its application acceleration appliances. Since launching the partner program just six months ago, Certeon has announced multiple partnerships in the North American, South American, and most recently [the Asia Pacific region](#). The addition of Certeon's first EMEA resellers today rounds out its program worldwide.

Certeon's S-Series accelerates all generic HTTP traffic over the WAN, and its unique Application Acceleration Blueprints™ optimally speed application delivery to remote offices for mission-critical applications. Application Acceleration Blueprints are available for Web-based collaboration, delivery, and messaging applications such as Microsoft® Office™ System and SharePoint® platforms. Certeon's S-Series dramatically reduces the amount of data going over the WAN and can improve remote application response times by more than 1000 percent. Certeon introduced its S-Series Application Acceleration Blueprints for Microsoft Office 2003 and SharePoint 2003 in February 2006, and recently announced its support for 2007 Microsoft Office, Microsoft SharePoint Server, and Exchange.

“Certeon brings unique advantages to resellers who support enterprises deploying accelerated Web-based technology solutions worldwide,” said John Lloyd, vice president of business development for Certeon. “The fact that this group of top-tier EMEA partners has chosen Certeon is strong validation that our application-specific approach to acceleration provides the enhanced capabilities that companies need to deploy their solutions quickly and effectively.”

About Certeon

Certeon's S-Series Application Acceleration Appliances provide the industry's first solution for Application Intelligent Networking to deliver application acceleration, security, and scalability from the desktop to the data center. Certeon's patent-pending S-Series appliances accelerate all WAN traffic and are optimized for Web-based applications. The appliances minimize network traffic to significantly improve application response times, while maintaining end-to-end security. Founded in 2003, Certeon is a private company funded by Globespan Capital Partners and Sigma Partners. The Company is headquartered in Burlington, Massachusetts with European offices in The Netherlands. For more information, visit www.certeon.com or call 781-425-5200.

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